



**FOREIGN TRADE CHAMBER OF
BOSNIA AND HERZEGOVINA**

BOSNIA AND HERZEGOVINA

Foreign Trade, 2008

- A Brief Review -

Foreign Trade of Bosnia and Herzegovina, (2003 – 2008)

Mil. Euros

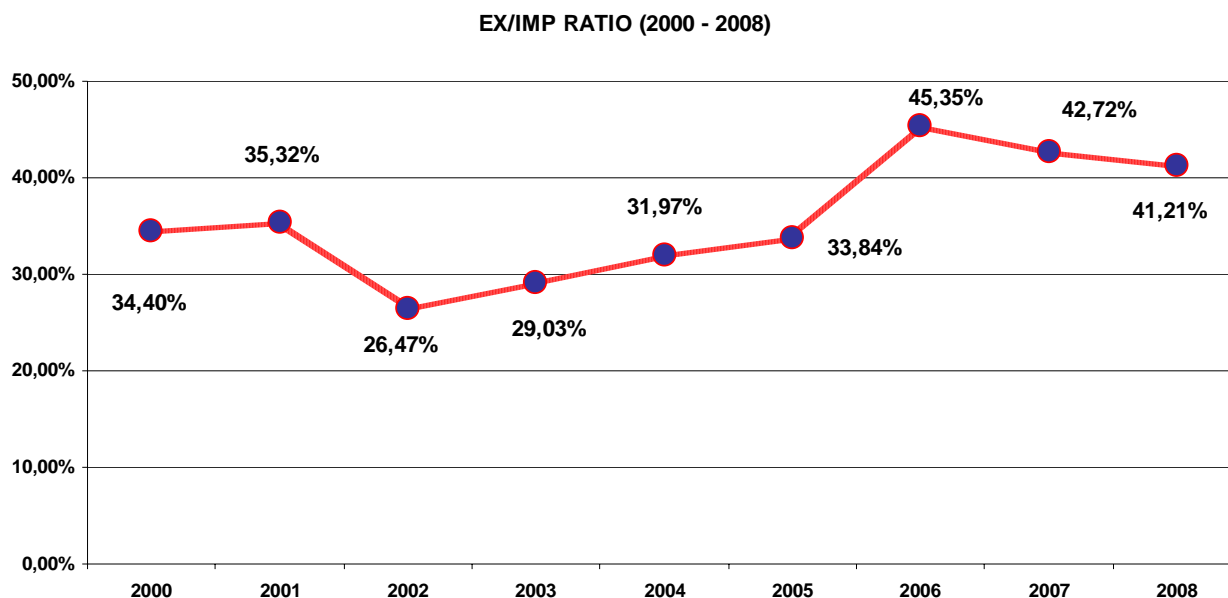
	2003	2004	2005	2006	2007	2008
EXPORT	1.239,64	1.538,04	1.931,36	2.636,42	3.030,83	3.431,63
IMPORT	4.270,50	4.810,51	5.707,90	5.814,07	7.095,41	8.326,93
VOLUME	5.510,14	6.348,55	7.639,25	8.450,49	10.126,25	11.758,56
BALANCE	-3.030,86	-3.272,47	-3.776,54	-3.177,66	-4.064,58	-4.895,30
EX/IMP RATIO	29,03%	31,97%	33,84%	45,35%	42,72%	41,21%

Source: Agency for Statistics of Bosnia and Herzegovina

Export / Import Ratio of Bosnia and Herzegovina, (2000 – 2008)

	2000	2001	2002	2003	2004	2005	2006	2007	2008
EX/IMP RATIO	34,40%	35,32%	26,47%	29,03%	31,97%	33,84%	45,35%	42,72%	41,21%

Source: Agency for Statistics of Bosnia and Herzegovina

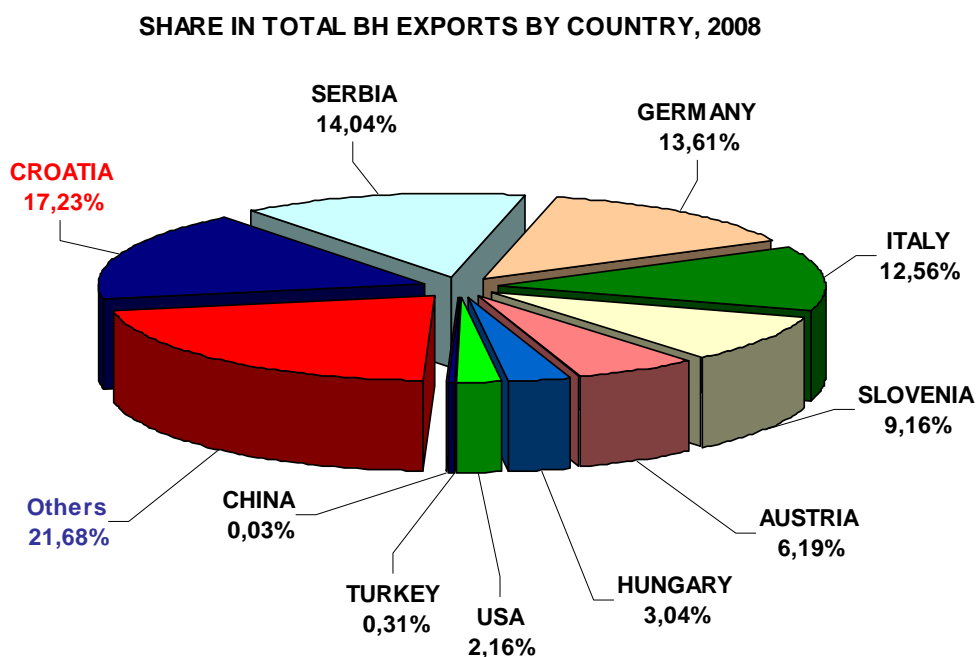


Foreign Trade of Bosnia and Herzegovina by Country, 2008

Mil. Euros

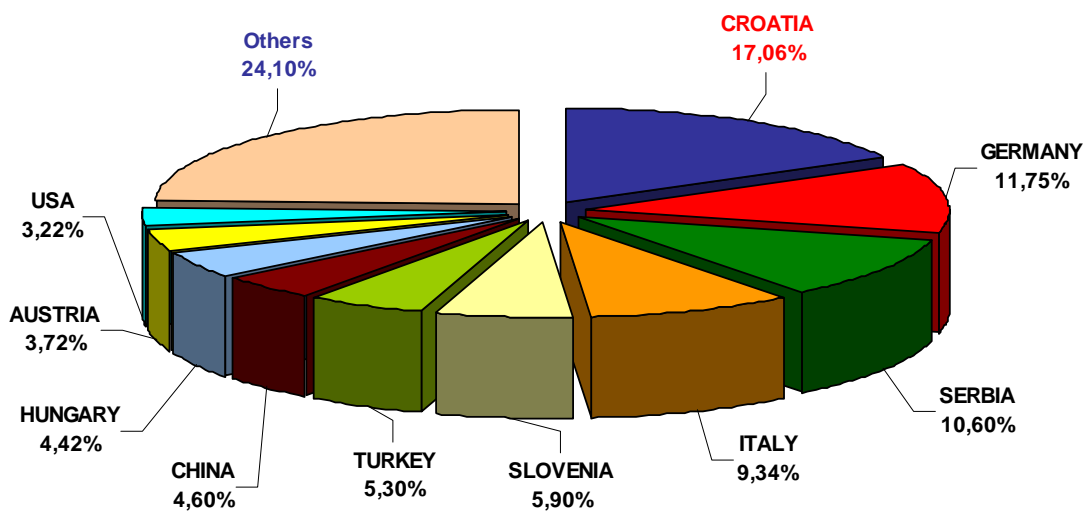
No.	COUNTRY	EXPORT	IMPORT	VOLUME	BALANCE	EX/IMP RATIO
1	CROATIA	591,43	1.420,93	2.012,36	-829,50	41,62%
2	GERMANY	467,06	978,35	1.445,41	-511,29	47,74%
3	SERBIA	481,65	882,44	1.364,10	-400,79	54,58%
4	ITALY	431,05	777,31	1.208,36	-346,26	55,45%
5	SLOVENIA	314,38	491,31	805,69	-176,93	63,99%
6	TURKEY	10,49	441,28	451,77	-430,79	2,38%
7	CHINA	1,16	382,68	383,83	-381,52	0,30%
8	HUNGARY	104,25	367,76	472,00	-263,51	28,35%
9	AUSTRIA	212,29	309,92	522,22	-97,63	68,50%
10	USA	73,99	268,09	342,08	-194,09	27,60%
	TOP 10 COUNTRIES	2.687,75	6.320,06	9.007,82	-3.632,31	42,53%
11	Others	743,88	2.006,87	2.750,75	-1.262,99	37,07%
	TOTAL BH EXPORTS	3.431,63	8.326,93	11.758,56	-4.895,30	41,21%

Source: Agency for Statistics of Bosnia and Herzegovina



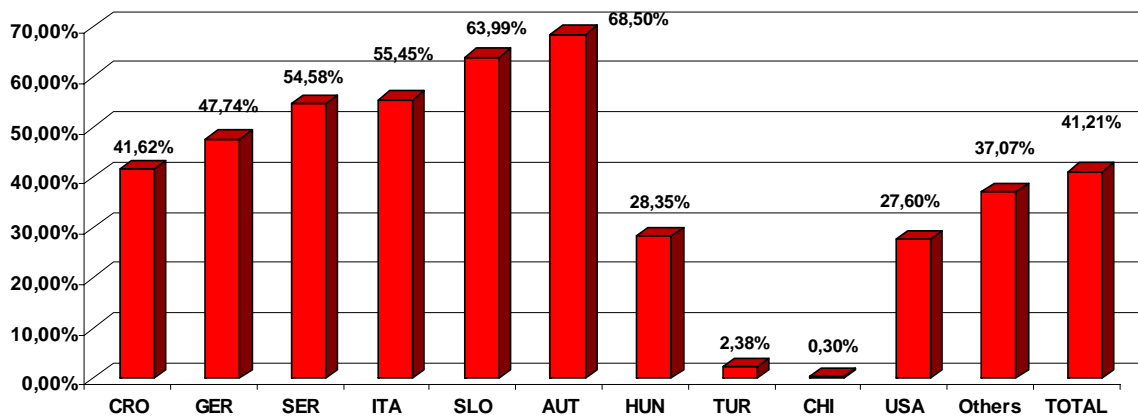
Source: Agency for Statistics of Bosnia and Herzegovina

SHARE IN TOTAL BH IMPORTS BY COUNTRY, 2008



Source: Agency for Statistics of Bosnia and Herzegovina

BOSNIA AND HERZEGOVINA EXPORT / IMPORT RATIO BY COUNTRY, 2008



Source: Agency for Statistics of Bosnia and Herzegovina

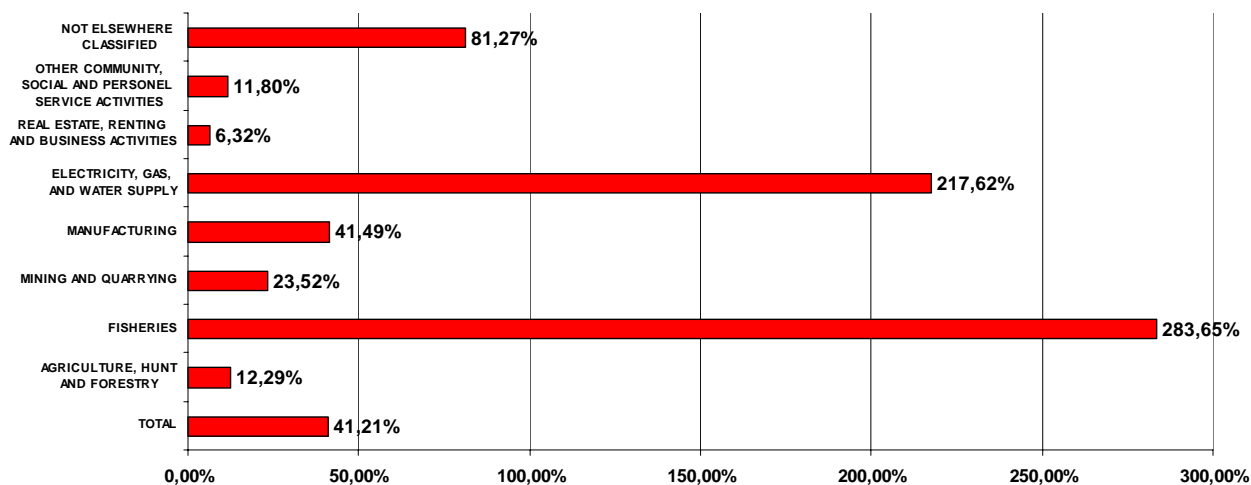
Exports and Imports of Bosnia and Herzegovina According to Production Principle, 2008

000 Euros

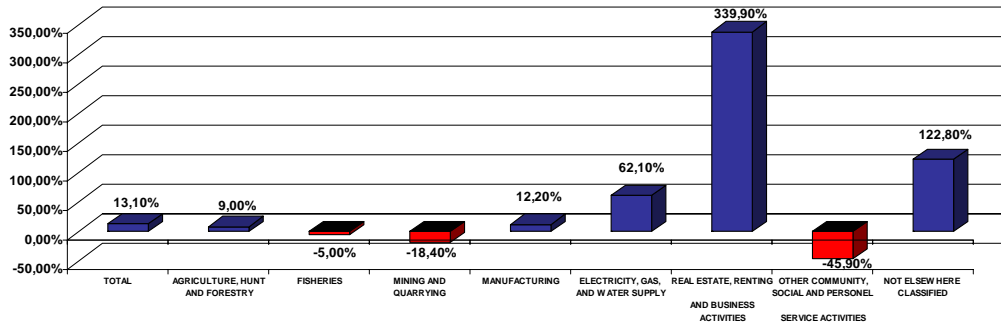
SECTOR	EXPORT	IMPORT	VOLUME	BALANCE	EX / IMP Ratio
TOTAL	3.431.632,61	8.326.928,21	11.758.560,82	-4.895.295,60	41,21%
AGRICULTURE, HUNT AND FORESTRY	46.254,53	376.252,54	422.507,07	-329.998,01	12,29%
FISHERIES	4.835,29	1.704,65	6.539,93	3.130,64	283,65%
MINING AND QUARRYING	80.306,57	341.425,89	421.732,46	-261.119,32	23,52%
MANUFACTURING	3.111.269,38	7.498.807,67	10.610.077,05	-4.387.538,28	41,49%
ELECTRICITY, GAS, AND WATER SUPPLY	186.851,11	85.860,22	272.711,33	100.990,88	217,62%
REAL ESTATE, RENTING AND BUSINESS ACTIVITIES	885,56	14.008,37	14.893,93	-13.122,82	6,32%
OTHER COMMUNITY, SOCIAL AND PERSONEL SERVICE ACTIVITIES	1.014,91	8.604,02	9.618,93	-7.589,11	11,80%
NOT ELSEWHERE CLASSIFIED	215,25	264,85	480,10	-49,60	81,27%

Source: Agency for Statistics of Bosnia and Herzegovina

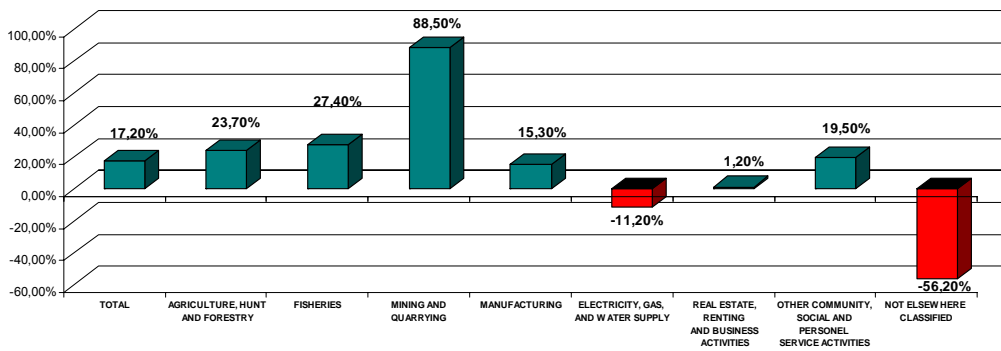
EX / IMP RATIO OF BOSNIA AND HERZEGOVINA ACCORDING TO PRODUCTION PRINCIPLE, 2008



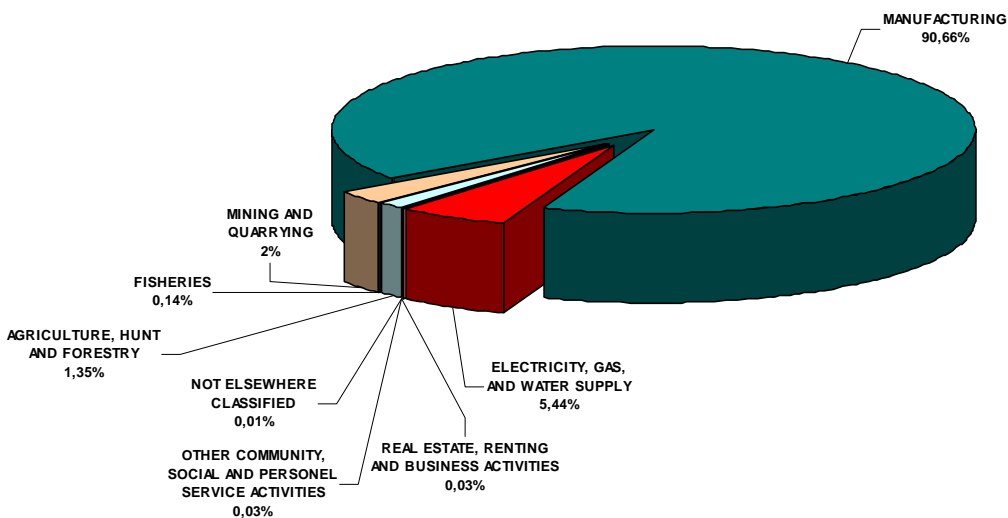
Growth of B&H Exports According to Production Principle, 2008/2007



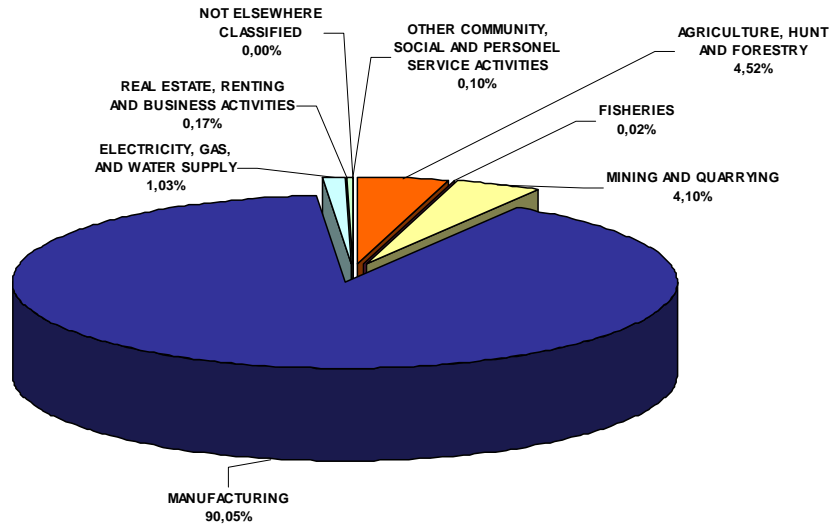
Growth of B&H Imports According to Production Principle, 2008/2007



Share in B&H Exports According to Production Principle, 2008



Share in B&H Imports According to Production Principle, 2008



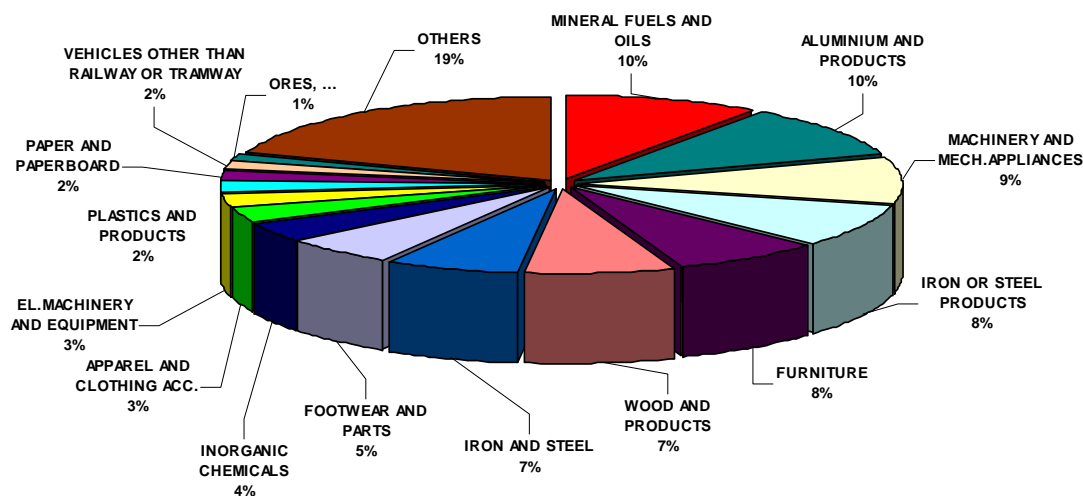
Foreign Trade of Bosnia and Herzegovina by Product Group, (2007 – 2008)

Mil. Euros

No.	Custom Tariff	PRODUCT	Export 2008	Export 2007
1	27	MINERAL FUELS, OILS AND PRODUCTS	337,69	241,52
2	76	ALUMINIUM AND ARTICLES THEREOF	335,10	326,24
3	84	BOILERS, MACHINERY AND MECHANICAL APPLIANCES	312,64	311,58
4	73	ARTICLES OF IRON OR STEEL	279,06	234,61
5	94	FURNITURE	263,71	228,62
6	44	WOOD AND ARTICLES OF WOOD	251,75	267,96
7	72	IRON AND STEEL	231,28	194,11
8	64	FOOTWEAR, GAITERS AND PARTS	186,35	177,18
9	28	INORGANIC CHEMICALS	133,81	110,24
10	62	APPAREL AND CLOTHING ACCESSORIES	103,72	98,31
11	85	ELECTRICAL MACHINERY AND EQUIPMENT	93,09	78,60
12	39	PLASTICS AND ARTICLES THEREOF	68,03	66,90
13	48	PAPER AND PAPERBOARD	63,34	51,64
14	87	VEHICLES OTHER THAN RAILWAY OR TRAMWAY	59,55	49,78
15	26	ORES, SLAG AND ASH	44,86	64,36
		TOTAL TOP 15 PRODUCTS	2.763,97	2.501,64
16		OTHERS	667,66	533,66
		TOTAL BH EXPORTS	3.431,63	3.035,30

Source: Agency for Statistics of Bosnia and Herzegovina

SHARE IN B&H EXPORTS BY PRODUCT GROUP, 2008

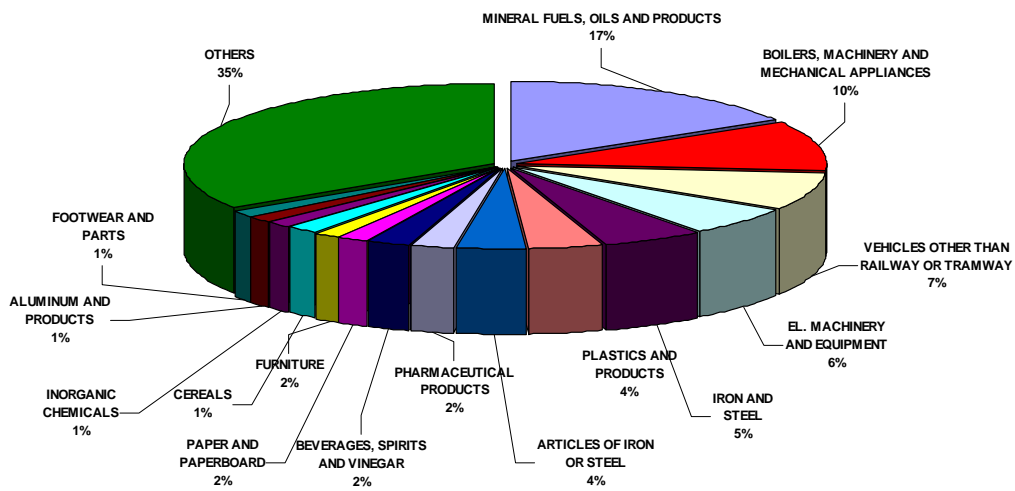


Mil. Euros

No.	Tariff	PRODUCT	Import 2008	Import 2007
1	27	MINERAL FUELS, OILS AND PRODUCTS	1.364,75	997,44
2	84	BOILERS, MACHINERY AND MECHANICAL APPLIANCES	833,09	801,35
3	87	VEHICLES OTHER THAN RAILWAY OR TRAMWAY	619,17	520,84
4	85	ELECTRICAL MACHINERY AND EQUIPMENT	499,64	397,71
5	72	IRON AND STEEL	425,23	394,85
6	39	PLASTICS AND ARTICLES THEREOF	320,95	277,33
7	73	ARTICLES OF IRON OR STEEL	306,89	201,93
8	30	PHARMACEUTICAL PRODUCTS	198,47	163,59
9	22	BEVERAGES, SPIRITS AND VINEGAR	168,01	155,15
10	48	PAPER AND PAPERBOARD	138,65	131,46
11	94	FURNITURE	131,25	120,49
12	10	CEREALS	122,76	113,80
13	28	INORGANIC CHEMICALS	116,88	108,11
14	76	ALUMINUM AND PRODUCTS	115,96	115,34
15	64	FOOTWEAR, GAITERS AND PARTS	114,31	108,14
		TOTAL TOP 15 PRODUCTS	5.476,02	4.607,53
		OTHERS	2.850,91	2.492,44
		TOTAL BH IMPORTS	8.326,93	7.099,97

Source: Agency for Statistics of Bosnia and Herzegovina

SHARE IN B&H IMPORTS BY PRODUCT GROUP, 2008



Bosnia and
Herzegovina
Export
Promotion
Agency

71 000 Sarajevo
Branislava Đurđeva 10

Tel. 033 663 370
Fax. 033 202 649

e-mail: info@bhepa.ba
www.bhepa.ba
www.bhexport.ba